



Management's Discussion and Analysis

For the Quarter Ended: **March 31, 2013**

Date of Report: **May 14, 2013**

This management's discussion and analysis of the financial condition and results of operation ("MD&A") of Pinetree Capital Ltd. ("Pinetree" or the "Company") should be read in conjunction with Pinetree's unaudited interim condensed consolidated financial statements ("interim consolidated statements") and notes thereto as at and for the three months ended March 31, 2013. The same accounting policies and methods of computation were followed in the preparation of the interim consolidated statements as were followed in the preparation and described in note 3 of the annual consolidated financial statements as at and for the year ended December 31, 2012, except for those described under the "Changes in Accounting Policies" section elsewhere in this MD&A.

Except as otherwise indicated (see "Use of Non-GAAP Financial Measures" elsewhere in this MD&A), all financial data in this MD&A has been prepared, in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC").

All dollar amounts in this MD&A are reported in thousands of Canadian dollars, except for securities and per share amounts.

Caution Regarding Forward-Looking Information:

Certain information contained in this MD&A constitutes forward-looking information, which is information regarding possible events, conditions or results of operations of the Company that is based upon assumptions about future economic conditions and courses of action and which is inherently uncertain. All information other than statements of historical fact may be forward-looking information. Forward-looking information is often, but not always, identified by the use of words such as "seek", "anticipate", "budget", "plan", "continue", "estimate", "expect", "forecast", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar words or phrases (including negative variations) suggesting future outcomes or statements regarding an outlook. Forward-looking information contained in this MD&A includes, without limitation, our expectations regarding anticipated investment activities and results and financing activities, our ability to utilize our deferred tax assets, the impact of changes in accounting policies and other factors on our operating results, and the performance of global capital markets and interest rates.

Forward-looking information involves known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking information. The Company believes the expectations reflected in the forward-looking information are reasonable but no assurance can be given that these expectations will prove to be correct and readers are cautioned not to place undue reliance on forward-looking information contained in this MD&A. Some of the risks and other factors which could cause results to differ materially from those expressed in the forward-looking information contained in this MD&A include, but are not limited to: risks relating to investment performance and our ability to generate taxable income from operations, market fluctuations, fluctuations in prices of commodities underlying our interests and equity investments, the strength of the Canadian, U.S. and other economies, foreign exchange fluctuations, political and economic conditions in the countries in which the interests of the Company's portfolio investments are located, and other risks included elsewhere in this MD&A under the headings "Risk Factors" and "Financial Instruments" and in the Company's current annual information form and other public disclosure documents filed with certain Canadian securities regulatory authorities and available under Pinetree's profile at www.sedar.com.

Readers are cautioned that the foregoing lists of factors are not exhaustive. Although the Company has attempted to identify important factors that could cause actual events and results to differ materially from those described in the forward-looking information, there may be other factors that cause events or results to differ from those intended, anticipated or estimated. The forward-looking information contained in this MD&A is provided as of the date hereof and the Company undertakes no obligation to update publicly or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as otherwise required by law. All of the forward-looking information contained in this MD&A is expressly qualified by this cautionary statement.

About Pinetree:

Pinetree was incorporated in 1962 under the laws of the Province of Ontario and its shares are publicly traded on the Toronto Stock Exchange (the "TSX") under the symbol "PNP". The Company is domiciled in the Province of Ontario, Canada and its registered office address is at 130 King St. West, Suite 2500, Toronto, Ontario, Canada, M5X 2A2.

Pinetree is a diversified investment and merchant banking firm focused on the small-cap market. Pinetree's investments are primarily in the following resource sectors: Precious Metals, Base Metals, Oil and Gas, Potash, Lithium and Rare Earths, Uranium and Coal. Pinetree's investment approach is to develop a macro view of a sector, build a position consistent with the view by identifying micro-cap opportunities within that sector, and devise an exit strategy designed to maximize the Company's relative return in light of changing fundamentals and opportunities.

Overall Performance:

As at March 31, 2013, the Company held investments at fair value totalling \$218,515 as compared to \$270,180 as at December 31, 2012, a decrease primarily attributable to increased

unrealized losses on investments, as junior resource valuations continued to suffer from declining commodity prices.

As at March 31, 2013, net asset value per share (“NAV per share”) was \$1.20 as compared to \$1.55 as at December 31, 2012, a 23% decrease (See “Use of Non-GAAP Financial Measures” elsewhere in this MD&A).

The following is Pinetree’s NAV per share for the eight most recently completed interim financial periods:

	NAV per share*
March 31, 2013	\$ 1.20
December 31, 2012	1.55
September 30, 2012	1.91
June 30, 2012	1.74
March 31, 2012	2.58
December 31, 2011	2.61
September 30, 2011	2.64
June 30, 2011	3.63

*See “Use of Non-GAAP Financial Measures”.

Investments:

Investments at cost and fair value consist of the following as at March 31, 2013 and December 31, 2012:

	March 31, 2013		December 31, 2012	
	Cost	Fair Value	Cost	Fair Value
Sectors:				
Resources:				
Precious metals	\$ 291,786	\$ 95,851	\$ 306,531	\$ 145,169
Potash, lithium and rare earths	52,167	26,497	49,874	27,739
Uranium	88,440	26,229	84,241	18,875
Base metals	128,430	25,702	128,016	31,075
Oil and gas	71,410	23,187	72,637	30,433
Coal	5,156	1,897	5,156	2,140
Technology and other	40,841	19,152	38,072	14,749
Total investments	\$ 678,230	\$ 218,515	\$ 684,527	\$ 270,180

The following is the number of investments in each sector as at March 31, 2013 and December 31, 2012:

Resources:	March 31, 2013		December 31, 2012	
		<u>% of Total</u>		<u>% of Total</u>
Precious metals	183	46.7	189	47.8
Base metals	78	19.9	77	19.5
Oil and gas	38	9.7	36	9.1
Uranium	26	6.6	26	6.6
Potash, lithium and rare earths	25	6.4	25	6.3
Coal	7	1.8	7	1.8
Technology and other	35	8.9	35	8.9
	392	100.0	395	100.0

Overall, the total number of investments held by the Company and the percentage of investments held by sector remained relatively constant as compared to the prior year-end.

The fair value of Pinetree's publicly-traded investments is determined in accordance with the Company's accounting policy. The amounts at which the Company's publicly-traded investments could be disposed of currently may differ from their carrying values based on market quotes, as the value at which significant ownership positions are sold is often different than the quoted market price due to a variety of factors such as premiums paid for large blocks or discounts due to illiquidity, and current market prices may differ significantly from the historical prices used to calculate fair value for the purposes of the Company's consolidated financial statements.

As at March 31, 2013, included in total investments were securities of private companies with a fair value totalling \$22,921 (10% of total fair value of the Company's investments; cost of \$28,109). As at December 31, 2012, included in total investments were securities of private companies with a fair value totalling \$23,415 (9% of total fair value of the Company's investments; cost of \$28,485). The fair value of private companies declined due to one investment being reclassified as a result of becoming listed on a stock exchange offset by purchases of private investments. The fair value was determined in accordance with the Company's accounting policy for private company investments. The amounts at which the Company's private company investments could be disposed of currently may differ from their carrying values since there is no active market to dispose of these investments.

All investments are classified at fair value through profit or loss, with changes in fair value reported in the consolidated statement of profit or loss. Refer to notes 4 of the Notes to the interim consolidated statements as at and for the three months ended March 31, 2013 for other details about the Company's investments. A detailed list of Pinetree's investments as at March 31, 2013 can be found on Pinetree's website at www.pinetreetrecapital.com.

Results of Operations:

The Company's selected quarterly results for the eight most recently completed interim financial periods are as follows.

	Quarter ended (unaudited)			
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
Net investment gains (losses)	\$ (42,342)	\$ (44,729)	\$ 26,330	\$ (114,885)
Net profit (loss) for the period	(46,986)	(48,193)	22,899	(115,822)
Total comprehensive income (loss) for the period	(46,984)	(48,195)	22,878	(115,816)
Earnings (loss) per share based on net profit (loss) for the period – basic and diluted	(0.33)	(0.35)	0.17	(0.85)
	March 31, 2012	December 31, 2011	September 30, 2011	June 30, 2011
Net investment losses	\$ (647)	\$ (1,947)	\$ (154,038)	\$ (162,139)
Net loss for the period	(4,821)	(6,091)	(136,394)	(144,656)
Total comprehensive loss for the period	(4,821)	(6,082)	(136,392)	(144,654)
Loss per share based on net loss for the period – basic and diluted	(0.04)	(0.04)	(1.00)	(1.06)

Three Months Ended March 31, 2013 and 2012:

For the three months ended March 31, 2013, the Company generated net realized gains on disposal of investments of \$3,037, as compared to \$5,848 for the three months ended March 31, 2012.

For the three months ended March 31, 2013, the Company had a net change in unrealized losses on investments of \$45,379 as compared to \$6,495 for the three months ended March 31, 2012. Net change in unrealized losses for the three months ended March 31, 2013 was comprised of \$38,043 from the write-down to market on the Company's investments and \$7,336 from the reversal of previously recognized net unrealized gains on the disposal of investments. Of the net change in unrealized losses for the three months ended March 31, 2012, \$12,886 was from the write-down to market on the Company's investments offset by \$6,391 from the reversal of previously recognized net unrealized losses on the disposal of investments during the three months ended March 31, 2012. For the three months ended March 31, 2013, the net change in unrealized losses included an unrealized gain of \$9,274 on the adoption of IFRS 13, *Fair Value Measurement* (See "Changes in Accounting Policies" section elsewhere in this MD&A). IFRS 13 provides guidance on fair value measurements of an asset or liability based on assumptions that market participants would use when pricing that asset or liability under current market conditions. The Company has fair valued its investments in publicly-traded investments based on the closing trade price (previously, it was based on the closing bid price) at the consolidated statement of financial position date. Management views that this policy provides a more indicative fair value price to sell its publicly-traded investments in an orderly transaction in the principal market at the consolidated statement of financial position date.

For the three months ended March 31, 2013, other income totalled \$600 as compared to \$389 for the three months ended March 31, 2012. Other income is comprised of interest and dividend income of \$312 (three months ended March 31, 2012 - \$16), \$146 (three months ended March 31, 2012 - \$281) from consulting fees, rental income, and other fees, \$30 from securities lending revenue (three months ended March 31, 2012 - \$92), and a \$112 gain from the repurchase of the Company's convertible debentures ("Debentures") under its normal course issuer bid.

Operating, general and administrative expenses for the three months ended March 31, 2013 decreased to \$2,197 from \$3,602 for the three months ended March 31, 2012. A breakdown of operating, general and administrative expenses for the indicated three month periods ended March 31 is set out below. Details of the changes between periods follow the table:

	2013	2012
Salaries, bonuses, and other employment benefits	\$ 611	\$ 681
Stock-based compensation expense (a)	365	1,062
Transaction costs (b)	284	791
Other office and general	196	205
Operating lease payments	148	120
Consulting and directors' fees	141	214
Professional fees	115	69
Transfer agent, filing fees, and other information systems	132	221
Amortization	66	62
Exploration and evaluation expenditures (c)	50	-
Foreign exchange loss	48	38
Travel and promotion (d)	41	139
	\$ 2,197	\$ 3,602

- (a) Stock-based compensation expense decreased by \$697 as compared to the three months ended March 31, 2012. Stock-based compensation expense will vary from period to period depending upon the number of options granted and vested during a period and the fair value of the options calculated as at the grant date. The decrease in the current period resulted from a fewer number of stock options granted.
- (b) Transaction costs decreased by \$507 as compared to the three months ended March 31, 2012, due to a decrease in the volume of trading conducted by the Company. Transaction costs arise from purchases and dispositions of investments through brokers, which are expensed immediately in accordance with the Company's accounting policy for investments.
- (c) In June 2010, the Company, through a consortium, was awarded an offshore petroleum license in Israel (the "Samuel License"). Pinetree has a 10% interest in the Samuel License. During the three months ended March 31, 2013, the Company expensed \$50 relating to the expenditures on the property.
- (d) Travel and promotion decreased by \$98 as compared to the three months ended March 31, 2012, as a result of a decrease in travel relating to the Company's investment activities.

Finance expense decreased to \$1,866 in the three months ended March 31, 2013 as compared to \$1,928 in the three months ended March 31, 2012. The decrease was primarily attributable to a decrease in interest expense on margin borrowings and the elimination of the standby fee payable on a credit facility which expired on December 31, 2012.

The Company recorded an income tax expense in the three months ended March 31, 2013 of \$1,181 as compared to an income tax benefit of \$967 in the three months ended March 31, 2012. The income tax expense in the current period was a result of an increase in the accrual of income tax payable while in the prior year period, the income tax benefit was primarily due to an increase in the excess of tax cost over fair value of investments held at the end of the period offset by an accrual of income tax payable. The income tax payable recorded as at March 31, 2013 may differ from the actual amount due for the year ended December 31, 2013 when the Company files its tax returns.

Net loss for the three months ended March 31, 2013 was \$46,986 (\$0.33 per share) as compared to a net loss of \$4,821 (\$0.04 per share) for the three months ended March 31, 2012.

For the three months ended March 31, 2013, the Company had an exchange gain on translation of foreign operations of \$2 as compared to nil for the three months ended March 31, 2012. As a result, total comprehensive loss for the three months ended March 31, 2013 was \$46,984 as compared to \$4,821 for the three months ended March 31, 2012.

Cash Flow:

Net cash generated in operating activities was \$729 in the three months ended March 31, 2013 as compared to \$364 in the three months ended March 31, 2012. During the three months ended March 31, 2013, the Company had proceeds from disposition of investments of \$41,818, a decrease of \$40,509, when compared to \$82,327 of proceeds from dispositions in the three months ended March 31, 2012. In the three months ended March 31, 2013, the Company used \$26,095 to purchase investments, a decrease of \$42,743 as compared to \$68,838 of investment purchases in the three months ended March 31, 2012.

In the three months ended March 31, 2013, the Company used \$669 in financing activities of which \$629 was used to purchase \$800 principal amount of its Debentures under its normal course issuer bid and \$40 for share issuance costs.

In the three months ended March 31, 2013, net cash used in investing activities was \$70 as compared to \$17 in the three months ended March 31, 2012. In the three months ended March 31, 2013 and 2012, the investing activities relate to the purchases of property, plant and equipment.

For the three months ended March 31, 2013, the Company had a net decrease in cash and cash equivalents of \$10 as compared to a net increase in cash and cash equivalents of \$347 for the three months ended March 31, 2012. For the three months ended March 31, 2013, the Company also had a gain from the exchange difference on the translation of foreign operations of \$2 as compared to nil for the three months ended March 31, 2012. As a result, as at

March 31, 2013, the Company had a cash and cash equivalents balance of \$228 as compared to \$549 as at March 31, 2012.

Liquidity and Capital Resources:

Pinetree relies upon various sources of funds for its ongoing operating and investing activities. These sources include proceeds from dispositions of investments, interest and dividend income from investments, consulting fees, capital raising activities such as private placement debt and equity financings, and corporate borrowings from the Company's bank, and brokers (margin account).

The Company's publicly-traded investments are listed on various stock exchanges (or quotation systems), including those in Canada, the United States, Australia, Israel, and England, thereby offering potential sources of liquidity and cash flow for Pinetree.

The Company has \$74,200 principal amount of Debentures outstanding, which matures on May 31, 2016. The Debentures bear interest at a rate of 8% per annum, payable semi-annually, and are convertible, at the option of the holders, into common shares of the Company on the basis of a conversion price of \$4.25 per share ("Conversion Price"), subject to adjustment under certain circumstances. As at March 31, 2013, the fair value of the Debentures was \$59,204 (December 31, 2012 - \$65,250). The Debentures are subject to debt incurrence and maintenance covenants, among other covenants, and restrictions on redemption.

The Company's ability to comply with its debt covenants, at any point in time, as a function of the value of either or both of Pinetree's assets and debt, is not completely within the Company's control. Market conditions affecting the junior resource space have resulted in significant declines in the value of Pinetree's investment portfolio over the prior and current financial years, which, have eroded and, if they persist, may further erode the Company's debt-to-assets ratio to levels prohibited under the terms of the Debentures. In order to manage the Company's default risk, management actively monitors the debt covenant ratio and considers opportunities available to reduce outstanding debt and increase the Company's asset base.

As at March 31, 2013 and the date of this MD&A, the Company was in compliance with the terms of the Debentures. A default by the Company in the performance of the debt covenants (or the other covenants to which the Company is subject in respect of the Debentures), which is not cured within the requisite time period, could result in the principal amount of the Debentures and accrued interest becoming immediately due and payable by Pinetree. The Company's ability to generate sufficient funds to satisfy an acceleration of the Company's payment obligations under the Debentures will depend upon the realization of proceeds from the sale of investments and/or the availability of alternative sources of cash at the time, neither of which is within the Company's control.

The Company has a normal course issuer bid ("NCIB") for the Debentures in effect until May 17, 2013. Pursuant to the original terms of the NCIB, and in accordance with the policies of the TSX, the Company may purchase up to \$3,750 principal amount of Debentures, representing up to 5% of the Debentures outstanding as at the commencement of the NCIB. During the three months ended March 31, 2013, the Company purchased \$800 principal amount of Debentures at

a price of \$78.50 per \$100.00 principal amount, for total consideration of \$629, including commissions of \$1.

Subsequent to March 31, 2013, the Company amended the terms of the NCIB to increase the amount of Debentures that it can purchase to \$7,440 principal amount, representing 10% of the public float of the Debentures outstanding at the commencement of the NCIB (the total amount of Debentures outstanding, net of Debentures held by insiders of Pinetree). Subsequent to March 31, 2013, the Company purchased \$6,640 principal amount of the Debentures at an average price of \$79.97 per \$100.00 principal amount of Debentures.

During the 2012 fiscal year, Pinetree had a \$25,000 credit facility (the "Credit Facility") provided by the Company's Chairman and Chief Executive Officer ("CEO"). The Credit Facility had a standby fee of 0.25% per annum on the undrawn portion of the Credit Facility calculated daily and payable monthly in arrears. The Credit Facility expired on December 31, 2012.

Pinetree believes it will be able to generate sufficient cash to fund its normal course of operations through the normal course of sales of existing investments and from existing credit facilities.

Consolidated Statements of financial position Highlights	March 31, 2013	December 31, 2012
Investments at fair value	\$ 218,515	\$ 270,180
Total assets	246,367	294,550
Total liabilities	74,476	82,400
Share capital, warrants and broker warrants, contributed surplus, equity component of convertible debentures and foreign currency translation reserve	390,103	383,376
Deficit	(218,212)	(171,226)
NAV per share – Basic (i)	\$ 1.20	\$ 1.55
NAV per share – Diluted(i)	\$ 0.93	\$ 1.21

(i) See Use of Non-GAAP Financial Measures elsewhere in this MD&A

Liabilities:

As at March 31, 2013, total liabilities decreased to \$74,476 as compared to \$82,400 as at December 31, 2012, a 10% decrease primarily due to a decrease in due to brokers (margin owing) and the repurchase of the Debentures offset by an increase in the accrual for income tax payable.

As at March 31, 2013, the Company had amounts due from brokers of \$3,538 (cash held in broker accounts) as compared to due to brokers of \$8,861 as at December 31, 2012, an increase of \$12,399. Due to brokers consists of margin borrowings collateralized by the Company's investments held at brokers. In the normal course of business, the Company utilizes the margin borrowings to finance its investment activities. Interest is charged on the daily outstanding balance at a rate equal to the broker's overnight rate plus 0.40%. During the three months ended March 31, 2013, the Company reduced its amounts due to brokers to \$0.

As at March 31, 2013, the Company has a carrying value of \$68,823 in Debentures (\$74,200 principal amount). As at March 31, 2013, included in accounts payable and accrued liabilities was \$1,976 (December 31, 2012 - \$508) of accrued interest in respect of the Debentures. The next interest payment in respect of the Debentures is due on May 31, 2013.

As at March 31, 2013, also included in accounts payable and accrued liabilities are Class C preferred share liabilities of \$240 (December 31, 2012 - \$240). The Class C preferred shares ("Class C Shares") were issued in 2009 by Pinetree's wholly-owned subsidiary, PCIC, are non-voting, redeemable and retractable at any time, and entitle the holders thereof to receive cumulative dividends at a rate of 8% per annum, payable semi-annual.

The Class C Shares' redemption and retraction prices are linked to the market price of the Company's common shares, subject to a minimum redemption price of \$10 per share. As at March 31, 2013, the redemption price was \$10 per share and the retraction price in effect was \$3.36 per share (December 31, 2012 - \$5.11 per share). As at March 31, 2013, 24,000 Class C Shares (December 31, 2012 - 24,000 Class C Shares) were issued and outstanding.

As at March 31, 2013, the Company had recorded an estimated income tax payable of \$3,062 (December 31, 2012 - \$1,881). The income tax payable recorded for the three months ended March 31, 2013 may differ from the actual amount due for the year ended December 31, 2013 when the Company files its tax returns.

Commitments:

As at March 31, 2013, the Company had material commitments for cash resources of \$105,266 (December 31, 2012 - \$115,369) which are detailed below. The disposition of the Company's investments in the normal course would be sufficient to pay these material commitments.

A breakdown of the Company's liabilities and obligations as at March 31, 2013 is as follows:

Liabilities and obligations	Payments due by period				
	Total	Less than 1 year	1 – 3 years	4 – 5 years	After 5 years
Accounts payable and accrued liabilities	\$ 615	\$ 615	\$ -	\$ -	\$ -
Investment commitments	160	160	-	-	-
Income taxes payable	3,062	3,062	-	-	-
Debentures (principal amount)	74,200	-	74,200	-	-
Interest on Debentures	20,792	7,912	12,880	-	-
Lease commitments	6,437	590	1,770	1,165	2,912
	\$ 105,266	\$ 12,339	\$ 88,850	\$ 1,165	\$ 2,912

A breakdown of the Company's liabilities and obligations as at December 31, 2012 is as follows:

Liabilities and obligations	Payments due by period				
	Total	Less than 1 year	1 – 3 years	4 – 5 years	After 5 years
Due to brokers	\$ 8,875	\$ 8,875	\$ -	\$ -	\$ -
Accounts payable and accrued liabilities	1,929	1,929	-	-	-
Investment commitments	100	100	-	-	-
Income taxes payable	1,881	1,881	-	-	-
Debentures (principal amount)	75,000	-	75,000	-	-
Interest on Debentures	21,000	6,508	14,492	-	-
Lease commitments	6,584	590	1,770	1,159	3,065
	\$ 115,369	\$ 19,883	\$ 91,262	\$ 1,159	\$ 3,065

The Class C preferred shares are redeemable and/or retractable at any time. PCIC does not intend to redeem the Class C preferred shares in the foreseeable future.

The Debentures bear interest at a rate of 8% per annum, payable semi-annually in May and November. If there are no redemptions or conversions of the Debentures (or further purchases by the Company under its NCIB for the Debentures), as at the date of this MD&A, the Company will be required to pay \$5,405 annually in interest expense to the holders until maturity in May 2016.

During the year ended December 31, 2011, the Company renewed its lease commitment for its premises starting August 1, 2011 for annual payments of approximately \$583 (\$49 monthly) until July 31, 2017 and approximately \$613 (\$51 monthly) until December 31, 2023. The Company also has consulting agreements with officers and a director representing fees payable of approximately \$30 per month.

The Company has committed and is required to meet all cash calls, as they become due, for the exploration and evaluation of the Israeli oil and gas property (the Samuel License) in which it has a 10% interest, in order to maintain the interest. These expenditure obligations are not fixed and cannot be pre-determined with certainty. Failure to meet the obligations may result in the loss or reduction of the Company's ownership interest in the Samuel License.

Related Party Transactions:

All transactions with related parties have occurred in the normal course of operations.

(a) Related party transactions were as follows during the three months ended March 31:

Type of service	Nature of relationship	2013	2012
Salaries, consulting fees and other benefits	Director and officers	\$ 368	\$ 432
Director fees	Directors	28	36
Stock-based compensation expense	Directors and officers	259	703
Finance expense (i)	Officer	-	16

- (i) During 2012, the Company paid a standby fee to the CEO for the Credit Facility which expired on December 31, 2012.
- (b) During the three months ended March 31, 2013, the Company granted to directors and officers the following options:

Date Granted	Options Granted	Exercise Price	Expiry
March 28, 2013	1,050,000	\$ 0.62	March 27, 2018
Total granted	1,050,000		

During the year ended December 31, 2012, the Company granted to directors and officers the following options:

Date Granted	Options Granted	Exercise Price	Expiry
March 30, 2012	100,000	\$ 1.38	March 29, 2017
May 31, 2012	250,000	0.88	May 30, 2017
August 31, 2012	400,000	0.90	August 30, 2017
November 30, 2012	1,050,000	0.89	November 29, 2017
Total granted	1,800,000		

Off-Balance Sheet Arrangements:

As at March 31, 2013, the Company does not have any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the results of operations or financial condition of Pinetree.

Investor relations:

During the three months ended March 31, 2013, Pinetree's management handled the Company's investor relations activities.

Internal Controls Over Financial Reporting:

There was no change in the Company's internal controls over financial reporting ("ICFR") that occurred during the three months ended March 31, 2013 and which materially affected, or is reasonably likely to materially affect, the Company's ICFR.

Management of Capital:

The Company includes the following items in its managed capital as at the following dates:

	March 31, 2013	December 31, 2012
Due to brokers	\$ -	\$ 8,875
Convertible debentures, due May 31, 2016	68,823	69,207
Equity comprised of:		
Share capital	283,157	276,797
Warrants	9,762	9,762
Contributed surplus	94,383	94,018
Equity component of convertible debentures	2,838	2,838
Foreign currency translation reserve	(37)	(39)
Deficit	(218,212)	(171,226)
	\$ 240,714	\$ 290,232

The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions, the risk characteristics of its underlying assets and the debt covenants to which it is subject under the Debentures. There were no changes to the Company's objectives in managing and maintaining capital during the three months ended March 31, 2013.

The Company's management is responsible for the management of capital and monitors the Company's use of various forms of leverage on a daily basis. The Company expects that its current capital resources will be sufficient to discharge its liabilities as at March 31, 2013.

Financial Instruments:

The Company's financial instruments primarily consist of investments.

The Company is a party to a security lending agreement ("SLA") in Canada where securities in its portfolio are lent to regulated, locally domiciled counterparties and governed by agreements written under Canadian law. The Company receives collateral in order to reduce the credit risk of these arrangements. Collateral must be in a readily realizable form, such as listed securities, and is held in segregated accounts. Transfer of title always occurs for collateral received, although no market risk or economic benefit is taken. The level of collateral held is monitored regularly, with further collateral obtained where this is considered necessary to manage the Company's risk exposure. The Company's appointed security lending managers obtain legal ownership of the collateral received and can sell it outright in the absence of default.

The details of the security lending arranging positions are:

	March 31, 2013	December 31, 2012
Investments at fair value lent under SLA – carrying amount	\$ 138	\$ 717
Fair value of collateral held for investments lent under SLA	3,197	969

Risk Management:

The investment operations of Pinetree's business involve the purchase and sale of securities and, accordingly, the majority of the Company's assets and liabilities are currently comprised of financial instruments. The use of financial instruments can expose the Company to several risks, including liquidity, market, interest rate, currency, and credit risks.

There were no significant or material changes to the Company's risk management during the three months ended March 31, 2013.

Risk Factors:

The Company's investing activities are, by their nature, subject to a number of inherent risks, including liquidity, market, interest rate, currency and credit risks associated with financial instruments, and certain other risks that are described in our annual information form for our most recently completed financial year, all of which can have, and have had over recent reporting periods, a significant impact on the Company's financial condition and results of operations. Stock market volatility has resulted in and may continue to result in increased market risk and losses within our investment portfolio.

The Company's risks are described in its annual MD&A for the year ended December 31, 2012 which can be found on SEDAR (www.sedar.com). Additional risks not currently known to the Company or that are currently believe to be immaterial, may also affect and negatively impact the Company's business.

Outstanding Share Data:

The Company is authorized to issue an unlimited number of common shares (no par value).

During the three months ended March 31, 2013, the Company issued 7,372,097 common shares in exchange for certain investments totaling \$6,360, net of share issuance costs.

As at May 14, 2013, the number of common shares of the Company outstanding and the number of common shares issuable pursuant to other outstanding securities of Pinetree are as follows:

Common shares	Number
Outstanding	143,819,370
Issuable under options	12,506,900
Issuable under warrants	8,638,650
Issuable under conversion of Debentures	15,896,471
Total diluted common shares	180,861,391

Additional information about the Company's share capital can be found in note 6 of the Notes to the consolidated financial statements as at and for the three months ended March 31, 2013.

Segmented Information:

The management of the Company is responsible for the Company's entire portfolio and considers the business to have a single operating segment. The management's investment decisions are based on a single, integrated investment strategy, and the performance is evaluated on an overall basis.

The Company has a single reportable geographic segment, Canada, and all of the Company's property, plant and equipment are located in Canada, except for its exploration license in Israel.

The internal reporting provided to management of the Company's assets, liabilities, and performance is prepared on a consistent basis with the measurement and recognition principles of IFRS. There were no changes in the reportable segments during the three months ended March 31, 2013.

Changes in Accounting Policies:

Except as described below, the same accounting policies and methods of computation were followed in the preparation of the interim consolidated statements as were followed in the preparation and described in note 3 of the annual consolidated financial statements as at and for the year ended December 31, 2012.

Effective January 1, 2013, the company has adopted the following new and revised standards, along with any consequential amendments. These changes were made in accordance with the applicable transitional provisions under IFRS.

- (a) IFRS 7, *Financial Instruments, Disclosures*, amended to provide more extensive quantitative disclosures for financial instruments that are offset in the consolidated statement of financial position or that are subject to enforceable master netting similar arrangements. The Company has assessed and determined that the amendments to IFRS 7 did not result in any change in its disclosures for financial instruments.
- (b) IFRS 10, *Consolidated Financial Statements*, requires consolidation of an investee only if the investor possesses power over the investee, has exposure to variable returns from its involvement with the investee and has the ability to use its power over the investee to affect its returns. Detailed guidance is provided on applying the definition of control. The Company has assessed its consolidation conclusions on January 1, 2013 and determined that the adoption of IFRS 10 did not result in any change in the consolidation status of any of its subsidiaries and investees.
- (c) IFRS 11, *Joint Arrangements*, supersedes IAS 31, *Interests in Joint Ventures*, and requires joint arrangements to be classified either as joint operations or joint ventures depending on the contractual rights and obligations of each investor that jointly controls the arrangement. For joint operations, a company recognizes its share of assets, liabilities, revenues and expenses of the joint operation. An investment in a joint venture is accounted for using the equity method as set out in IAS 28, *Investments in Associates and Joint Ventures* (amended in 2011). The other amendments to IAS 28 did not affect the

Company. The Company has concluded that the adoption of IFRS 11 did not result in any changes in the accounting.

- (d) IFRS 12, *Disclosure of Interests in Other Entities*, requires the disclosure of information that enables users of financial statements to evaluate the nature of, and risks associated with an entity's interests in other entities and the effects of those interests on its financial position, financial performance and cash flows. The Company has assessed and determined that the adoption of IFRS 12 did not result in any change in its disclosures of interests in other entities.
- (e) IFRS 13, *Fair Value Measurement*, provides the guidance on the measurement of fair value and related disclosures through a fair value hierarchy. The measurement of the fair value of an asset or liability is based on assumptions that market participants would use when pricing the asset or liability under current market conditions, including assumptions about risk.

The Company has fair valued its investments in publicly-traded investments (securities of issuers that are public companies) based on the closing trade price at the consolidated statement of financial position date or the closing trade price on the last day the security traded if there were no trades at the consolidated statement financial position date. Management views that this policy provides a more indicative fair value price to sell its publicly-traded investments in an orderly transaction in the principal market at the consolidated statement of financial position date. In prior periods, publicly-traded investments were fair valued based on quoted closing bid prices at the consolidated statement of financial position date or the closing bid price on the last day the security traded if there were no trades at the consolidated statement of financial position date.

As permitted under the transitional provision, IFRS 13 was applied on a prospective basis and, accordingly, the adoption of the new policy had no effect on prior years. The effect on the current period is to increase investments as at January 1, 2013 by \$9,274.

- (f) IAS 19R, *Employee Benefits*, includes a number of amendments to the accounting for defined benefit plans, including actuarial gains and losses that are now recognised in other comprehensive income and permanently excluded from profit and loss; expected returns on plan assets that are no longer recognised in profit or loss, instead, there is a requirement to recognise interest on the net defined benefit liability (asset) in profit or loss, calculated using the discount rate used to measure the defined benefit obligation; and unvested past service costs are now recognised in profit or loss at the earlier of when the amendment occurs or when the rated restructuring or termination costs are recognised. Other amendments include new disclosures, such as, quantitative sensitivity disclosures. The Company has assessed its employee benefits, including unused vacation accrual, and determined that the amendments to IAS 19R did not have any significant impact on the consolidated financial statements.
- (g) IAS 27, *Separate Financial Statements*, as a result of the issue of the new consolidation suite of standards, IAS 27 has been reissued, as the consolidation guidance will now be included in IFRS 10. IAS 27 will now only prescribe the accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity

prepares separate financial statements. The Company does not prepare separate financial statements, therefore, IAS 27 does not impact the Company.

- (h) IAS 28, *Investments in Associates and Joint Ventures*, as a consequence of the issue of IFRS 10, IFRS 11 and IFRS 12, IAS 28 has been amended and will provide the accounting guidance for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. The amended IAS 28 will be applied by all entities that are investors with joint control of, or significant influence over, an investee. None of these disclosures requirements are applicable for interim condensed consolidated financial statements, unless significant events and transactions in the interim period requires that they are provided. Accordingly, the Company has not made such disclosures in the consolidated financial statements.
- (i) IAS 32, *Financial Instruments, Presentation* was amended to clarify the requirements for offsetting financial assets and liabilities. The amendments clarify that the right of offset must be available on the current date and cannot be contingent on a future date. The Company has early adopted IAS 32 effective on January 1, 2013 and determined that there were no significant impact on the consolidated financial statements.

Critical Accounting Estimates:

The preparation of the Company's consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions about future events that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the end of the reporting period and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Critical accounting estimates used in the preparation of the Company's consolidated financial statements are the fair value of its investments in securities not quoted in an active market (its privately-held investments), the recognition of the Company's deferred tax asset ("DTA"), the Company's estimate of inputs for the calculation of the value of stock-based compensation expense, the effective interest rate of convertible debentures, the valuation of unlisted warrants of public companies, and the fair value of the Company's own warrants and broker warrants.

Fair value of investment in securities not quoted in an active market:

The valuation of privately-held investments ("private investments") requires management to assess the current financial status and prospects of private investments based upon potentially incomplete or unaudited financial information provided by the investee company, on management's general knowledge of the private investment's activities, and on any political, economic or other events that may impact upon the private investment specifically, and to attempt to quantify the impact of such events on the fair value of the investment. In addition to any events or circumstances that may affect the fair value of a particular private investment, management can consider general market conditions that may affect the fair value of either a particular private investment or a group, segment or complete portfolio of private investments.

Changes in the fair value of our private investments for company-specific reasons have tended to be infrequent. Changes as a result of general market conditions may be more frequent from period to period during times of significant volatility; however, given the relatively small size of our private investment portfolio, such changes are not expected to have a material impact on our financial condition or operating results.

Recognition of Deferred Tax Assets:

The Company follows the liability method of tax allocation in accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax bases. As at March 31, 2013, management determined, based upon the Company's historical level of taxable income and historical market trends of a comparable market index that it believed that it was probable that the Company will generate sufficient taxable income to realize a portion of the tax benefits of the temporary tax deductible differences during the next several years. As such, the Company has recorded deferred tax assets of \$23,047 as at March 31, 2013 (December 31, 2012 - \$23,047). The full deferred tax asset was \$46,214 (December 31, 2012 - \$38,563).

Stock-based Compensation Expense and Warrants:

The Company uses the Black-Scholes option pricing model ("B-S") to calculate stock-based compensation expense and the value of warrants and broker warrants issued as part of the Company's private placements. The B-S requires six key inputs to determine a value for an option, warrant or broker warrant: risk free interest rate, exercise price, market price at date of issue, expected dividend yield, expected life and expected volatility. Certain of the inputs are estimates which involve considerable judgment and are, or could be, affected by significant factors that are out of the Company's control. For example, a longer expected life of the option or a higher volatility number used would result in an increase in stock-based compensation expense. The Company is also required to estimate the future forfeiture rate of options based on historical information in its calculation of stock-based compensation expense.

The following table summarizes stock options granted during the three months ended March 31, 2013:

Date Granted	Options Granted	Exercise Price	Expiry
March 28, 2013	1,580,000	\$ 0.62	March 27, 2018
Total granted	1,580,000		

The fair value of the options granted during the three months ended March 31, 2013 was estimated at the date of grant using the following assumptions:

Black-Scholes assumptions used	
Expected volatility (i)	60.7%
Expected dividend yield	0.0%
Risk-free interest rate	1.1%

Expected option life in years	3.2
Expected forfeiture rate	3.5%
Fair value per stock option granted on March 28, 2013	\$ 0.26

(i) Based on the historical volatility of Pinetree's share price.

Effective interest rate of convertible debentures

Convertible debentures are separated into their liability and equity components on the statement of financial position. The liability component is initially recognized at fair value, calculated as the net present value of the liability, discounted at the interest rate of non-convertible debt issued by comparable issuers, and accounted for at amortized cost using the effective interest rate method.

The fair value of the liability component at the time of issue of the Debentures was calculated as the discounted cash flows for the debentures assuming a 9.47% effective interest rate, which was the interest rate estimated by management for comparable debentures without the conversion feature. The effective interest rate used by management will affect the amount of the liability reported on the statement of financial position, in so far as a higher rate will result in a lower recorded liability. Additionally, a higher interest rate will result in a higher interest expense recorded in statement of comprehensive loss.

For accounting purposes on the repurchase of the Debentures under the NCIB, the amount repurchased is separated into their liability and equity components using the effective interest rate method, similar to when they were issued. The fair value of the liability component at the time of repurchase during the three months ended March 31, 2013, was calculated with a 16.98% effective interest rate which resulted in the amount equal to the total consideration, assuming there is no conversion feature.

Valuation of Unlisted Warrants of Public Companies:

The Company uses the B-S to calculate the fair value of unlisted warrants of public companies if there are sufficient and reliable observable market inputs. If there's no sufficient market inputs available, the warrants are valued using their intrinsic value. B-S requires six key inputs: risk free interest rate, exercise price, market price at date of issue, expected dividend yield, expected life and expected volatility. The first four inputs are facts not estimates, while the expected life and expected volatility are based on the Company's estimates. For example, a longer expected life of the warrant or a higher volatility number used would result in an increase in fair value of the warrant. These estimates involve considerable judgment and are, or could be, affected by significant factors that are out of the Company's control.

Use of Non-GAAP Financial Measures:

This MD&A contains references to "net asset value per share" (basic and diluted) ("NAV") which is a non-GAAP financial measure. NAV is calculated as the value of total assets less the value of total liabilities divided by the total number of common shares outstanding as at a specific date. NAV (diluted) is calculated as total assets less total liabilities divided by the total number of

common shares of the Company outstanding as at a specific date, calculated based upon the assumption that all outstanding securities of the Company that are convertible into or exercisable for common shares have been converted or exercised. The term NAV does not have any standardized meaning according to GAAP and therefore may not be comparable to similar measures presented by other companies. There is no comparable GAAP financial measure presented in Pinetree's consolidated financial statements and thus no applicable quantitative reconciliation for such non-GAAP financial measure. The Company has calculated NAV consistently for many years and believes that the measure provides information useful to its shareholders in understanding our performance, and may assist in the evaluation of the Company's business relative to that of its peers.

Additional Information:

Additional information relating to Pinetree Capital Ltd., including its annual information form for the Company's most recently completed financial year, is available under the Company's profile on SEDAR at www.sedar.com.